



CLIENT PARTNERSHIP PRESENTATION

Recruitment partnerships built on relevance and discipline

Structured sourcing, screening, coordination and closure support across IT and Non-IT mandates.

WHERE TALENT FINDS ITS ARC

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THE HIRING PRINCIPLE

Relevance beats resume volume.

The right shortlist moves hiring forward. Volume alone does not.

TalentArc aligns the mandate, verifies the candidate and keeps the next action visible—so every profile is easier to assess.

THE OPERATING IDEA

Clarity before speed.

A precise brief and a documented screen create a stronger first submission.

BRIEF

Role, location, compensation, priorities and decision path are confirmed.

SCREENING

Fit, communication, availability, consent and risk points are recorded.

FOLLOW-THROUGH

Submissions, interviews, feedback, joining and billing stay traceable.

WHO WE ARE

Structured hiring support, without the noise.

TalentArc HR Solutions is a recruitment consultancy supporting disciplined hiring across India.

Active focus: Delhi, Noida, Ghaziabad and Delhi NCR.

POSITION	Recruitment consultancy & HR solutions
COVERAGE	Pan-India mandates with NCR strength
MANDATES	IT and Non-IT, targeted and bulk hiring
DELIVERY	Sourcing, screening, coordination and closure
STYLE	Clear ownership, documented follow-up and honest commitments

EMPLOYER SOLUTIONS

One partner across the hiring journey.

01 Requirement discovery

Translate the role into must-have criteria, priorities and decision checkpoints.

02 Sourcing & talent mapping

Activate suitable channels, networks and consented records for the mandate.

03 Candidate screening

Assess role fit, communication, compensation, availability and interest.

04 Submission & coordination

Share timestamped profiles with concise screening notes and manage next stages.

05 Offer & joining follow-up

Track acceptance, documents, joining readiness and early closure risks.

06 Reporting & billing support

Maintain status, ownership, replacement and invoice-trigger evidence.

SECTORS & ROLES

Coverage stays broad; fit stays mandate-specific.

CORE FOCUS

BFSI**Insurance sales****Telesales & telecalling****Customer support****Business development****Corporate Non-IT****Selected IT mandates**

Feasibility is confirmed against the role, location, compensation, timeline and available market.

ROLE FAMILIES

Typical searches can include

Relationship & sales roles

Telecalling & customer support

HR & corporate support functions

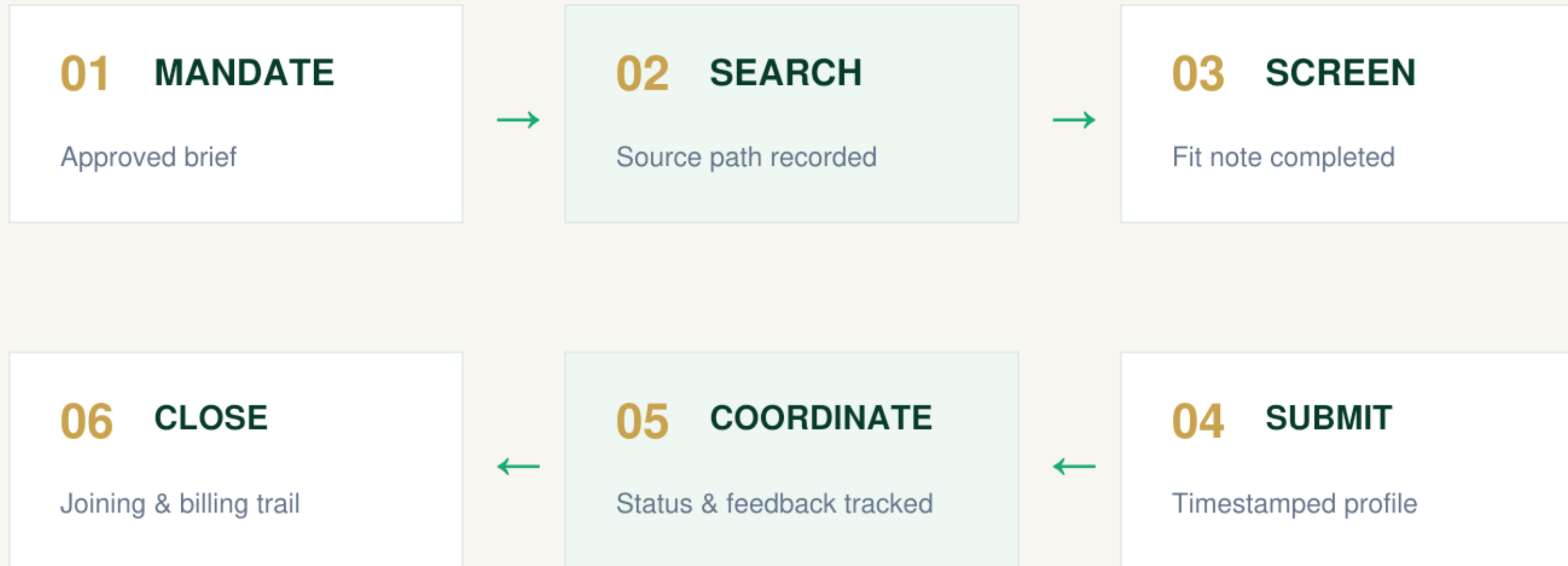
Business development

Operations & coordination

Role-specific technology positions

DELIVERY PROCESS

Six stages keep every mandate visible.



Completion evidence—not verbal memory—moves each stage forward.

SCREENING STANDARD

Every submitted profile should be easier to evaluate.

WE VERIFY

- Role relevance
- Recent responsibilities
- Location & work model
- Current / expected compensation
- Notice period & availability
- Communication & interest
- Consent to submit

THE CLIENT RECEIVES

- A concise fit summary**
- Must-have match points**
- Known risk or gap**
- Availability and compensation note**
- Timestamped submission record**
- Clear next action**

A shortlist is a decision aid—not a folder of forwarded resumes.

ENGAGEMENT MODELS

The model can flex; accountability stays written.

01

PERCENTAGE

BEST FOR

Role-based hiring

CONFIRM IN WRITING

Fee basis, trigger and replacement

02

FIXED PAYOUT

BEST FOR

Defined roles or volume

CONFIRM IN WRITING

Payout, stage and payment term

03

REVENUE SHARE

BEST FOR

Partner delivery

CONFIRM IN WRITING

Ownership, split and collections

04

PROJECT FEE

BEST FOR

Time-bound campaigns

CONFIRM IN WRITING

Scope, milestones and exclusions

Final commercials, taxes, payment, ownership, replacement and exclusions are confirmed per mandate.

SERVICE GOVERNANCE

One owner, one job ID, one visible next action.

Every active mandate stays accountable through a simple operating rhythm.

ONE OWNER

A named TalentArc lead coordinates priorities, status and escalation.

ONE JOB ID

Profiles, interviews, offers and invoices connect to the same mandate record.

ONE NEXT ACTION

Every open item has a responsible person and a follow-up date.

OPERATING RHYTHM

Kick-off → agreed submission target → feedback loop → weekly review → closure

PRIVACY & PROCESS INTEGRITY

Trust is built through documented data handling.

- 01 Explain the recruitment purpose
- 02 Collect only what the mandate needs
- 03 Share only with authorized parties
- 04 Restrict access and record submissions
- 05 Retain, delete or archive by approved rules

TALENTARC STANDARD

Candidate data supports legitimate recruitment activity—not unrelated outreach.

Consent, authority, ownership and incident escalation should remain traceable.

Operational guidance only. Confirm the applicable legal, contractual and retention requirements before live use.

ACTIVATION

A pilot mandate can start once four items are confirmed.

READY TO ACTIVATE

- ✓ Approved role brief and must-have criteria
- ✓ Authorized client contact and interview path
- ✓ Commercials, ownership and replacement terms
- ✓ Submission target, feedback cadence and escalation route

FIRST WORKING WEEK

- 01 Kick-off & job ID
- 02 Search map
- 03 Screened profiles
- 04 Feedback loop
- 05 Next-stage plan

Timing is agreed after mandate and market feasibility are reviewed.

THE NEXT STEP

Start with one live mandate.

A focused pilot lets both teams align the brief, validate the delivery rhythm and build from evidence.

- 01 Share the role brief**
- 02 Confirm commercials and process**
- 03 Schedule the kick-off**

TALENTARC HR SOLUTIONS

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